



**Course Curriculum**  
**BBA LL.B. (Hons.)**  
**Five Year Integrated Course**  
**SESSION: 2024-29**

*Paris*

**Prestige Institute of Management & Research, Gwalior**  
Airport Road, Opposite DD Nagar, Gwalior (M.P.) INDIA

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**PRESTIGE INSTITUTE OF MANAGEMENT & RESEARCH, GWALIOR**  
AN AUTONOMOUS INSTITUTE ACCREDITED WITH UGC NAAC GRADE 'A'

**FIRSTYEAR**  
**BBA LL.B. (Hons.) (SYDC) I SEMESTER**

The candidate shall be examined by the university in the following subject/ paper

SL. No	Course code	Course Type	Course Name	L	T	P	Total Hour/Week	Credit	Examination		Total
									IA*	EA*	
1	BBL -101	Core	Management Theory and Practice (Major) - I	3	1	0	4	4	40	60	100
2	BBL -102	Core	Managerial Economics	3	1	0	4	4	40	60	100
3	BBL -103	Core	Basic Financial Accounting	3	1	0	4	4	40	60	100
4	BBL -104	Core	General English and Communication Skills	3	1	0	4	4	40	60	100
5	BBL -105	Core	Law of Torts, MV Accident and Consumer Protection Laws	3	1	0	4	4	40	60	100
6	BBL -106	Core	Law of Contract	3	1	0	4	4	40	60	100
			<b>TOTAL</b>	<b>18</b>	<b>6</b>			<b>24</b>			<b>600</b>

\*L=LECTURE, T=TUTORIAL, P=PRACTICAL, IA=INTERNAL EXAMINATION, EA=EXTERNAL EXAMINATION

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### Explanations:

PSDA - Professional Skill Development Activities

\* - After 2<sup>nd</sup>, 4<sup>th</sup>, 6<sup>th</sup>, 8<sup>th</sup> and 10<sup>th</sup> Semester, students have to undergo a Compulsory Summer Internship for one month and on that a report has to be submitted by each student separately. The same shall be evaluated by the board of examiners constituted by a committee comprising of all faculty members of Prestige Institute of Management and Research, Gwalior involved in teaching BBALL.B. students. The same board shall conduct the comprehensive viva of this semester.

### Mode of Evaluation and Distribution of Marks:

Each subject shall carry total of 100 marks. There will be semester end written examination for the entire subject conducted by Examination Division of the University for 60 Marks. In each course in each semester there shall be Internal-examinations of 40 marks through written and PSDA evaluation respectively as continuous assessment by the subject teacher concerned.

### Note:

1. The total number of Marks of the BBALL.B. (HONS.) Programme is 5800 Marks.
2. Each student shall be required to appear for examination in all the papers of the course **and secure 2900 Marks** for the award of BBALL.B. (HONS.) Degree.
3. If student fail maximum in two subjects in a semester than student will get ATKT (Allow to Keep Term). And student can appear in these papers in next year examination as an ATKT student.
4. If student has aggregate blow than 50% and pass all papers in the semester than student will get optional ATKT (Optional Allow to Keep Term). And student can appear in maximum any two papers of the particular semester in next year examination as an optional ATKT student.
5. Student has only two chances as an ATKT student in a semester, after that student will fail in particular semester.
6. If any contrary situation occurred in respect of examination the situation will be tackle with the help of law course ordinance no 134.

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Session	2024-2029
Class	BBA LL.B. (HONS.) I SEMESTER
Semester	First
Title of the Paper	MANAGEMENT THEORY AND PRACTICE (MAJOR) - I
Category	Core
Compulsory/ Optional	Compulsory
Paper Code	BBL - 101
Maximum Marks	100
Internal/ External	40/60

**Course Outcomes:**

CO1 A	Understand the Basics of Management Theories and Practice
CO1 B	Understand the Basics of Planning and Decision Making
CO2	Comprehend the organizing Function
CO3	Analyze the Directing Function, Motivation, Communication and Leadership Skills
CO4	Synthesis the Concept of Controlling Function of Management

**CO PO Matrix:**

CO/PO Matrix					
Course Outcomes	PO1	PO2	PO3	PO4	PO5
CO1 A	3	3	3	3	3
CO1 B	2	2	2	2	2
CO2	3	3	3	3	3
CO3	2	3	3	3	3
CO4	3	3	3	3	3

**Course Mapping:**

Local	Regional	National	Global
Y	Y	Y	N

Professional Ethics	Gender	Human Values	Environment & Sustainability
Y	Y	Y	N

Employability	Entrepreneurship	Skill Development
Y	N	Y

**Course Pedagogy:**

Lecture, Case study, hands on analysis

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**Course Content:**

**Unit – I: Introduction**

**(Lecture- 08)**

Nature and Significance of management, Process of management, Management and administration, Principles of management, Levels of management, Functional areas of management, Managerial roles and Managerial skills.

**Unit – II: Planning and Decision Making**

**(Lecture- 08)**

Nature of planning, Components of planning, Principles of planning, Importance and Process of planning, Planning in fast changing environment, Types of planning, Limitations of planning and Making planning effective. Decision-Making – Nature and Process, Types of decisions, Decision making models, group decision making

**Unit – III: Organizing**

**(Lecture- 08)**

Nature, Process, Significance, and Principles of organization, Organization charts, Organization manual, Formal and Informal organizations, Staffing, Span of management, Authority and Responsibility relationships

**Unit – IV: Directing and Communication**

**(Lecture- 08)**

Concept, Nature, Principles and Techniques of directing, Nature and Process of communication, Motivation: concept, factors affecting motivation, Leadership concept and Leadership Styles Supervision: Concept and techniques.

**Unit – V: Managerial Control**

**(Lecture- 08)**

Nature, Importance, Process and Types of control, Limitations of control, Essentials of effective control system, Techniques of managerial control

**Suggested Readings:**

1. Joseph L. Massie, Essentials of Management, Prentice - Hall of India Private Limited, New Delhi. 3rd Edition 1979.
2. P.C. Tripathi, P.N. Reddy, Principles of Management, Tata McGraw-Hill Publishing Company Limited, New Delhi 2016.
3. James A.F., R. Edward, Daniel R. Stoner, Freeman, Gilbert, Management, Prentice Hall of India Private Limited, New Delhi sixth edition 2010.
4. Prasad LM, Principles and Practice of Management, Sultan Chand & Sons, New Delhi 2015.
5. J.S. Chandan, Management Concepts and Strategies, Vikas Publishing House Private Limited, Delhi 1997.
6. D. Chandra Bose, Principles of Management and Administration, Prentice-Hall of India Private Limited, New Delhi 2 edition 2012.

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Session	2024-2029
Class	BBA LL.B. (HONS.) I SEMESTER
Semester	First
Title of the Paper	MANAGERIAL ECONOMICS
Category	Core
Compulsory/ Optional	Compulsory
Paper Code	BBL - 102
Maximum Marks	100
Internal/ External	40/60

**Course Outcomes:**

CO1 A	Understand the basics & principles of economics elements in decision making.
CO1 B	Imbibe the utility theories, demand, supply and elasticities for managerial decision making.
CO2	Analyzing real world business problems of related to production with reference to different market structure.
CO3	Applying the concept of pricing in different market structure to foster decision making.
CO4	Evaluating and measuring concept of national income, GDP and profit theories to analyze real world business problems.

**CO PO Matrix:**

CO/PO Matrix					
Course Outcomes	PO1	PO2	PO3	PO4	PO5
CO1 A	3	3	3	3	3
CO1 B	2	2	2	2	2
CO2	3	3	3	3	3
CO3	2	3	3	3	3
CO4	3	3	3	3	3

**Course Mapping:**

Local	Regional	National	Global
Y	Y	Y	N

Professional Ethics	Gender	Human Values	Environment & Sustainability
Y	Y	Y	N

Employability	Entrepreneurship	Skill Development
Y	N	Y

**Course Pedagogy:**

Lecture, Case study, hands on analysis

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**Course Content:**

**Unit – I:**

**(Lecture- 08)**

Introduction to Economics: Nature and Scope of Managerial Economics; Significance in Decision– Making and Fundamental Concepts; Objectives of a firm; Ten principles of economics.

**Unit – II:**

**(Lecture- 08)**

Utility Analysis - Law of diminishing marginal utility, Indifference curve Meaning Demand Analysis: Law of Demand, Exception to the Law of Demand; Determinants of Demand; Techniques of Demand forecasting  
Supply: Significance and Methods; Supply Analysis (determinants): Law of Supply; Elasticity of Demand and Supply: Price, Income; Cross Elasticity. The Price Elasticity of Supply and Its Determinants; Use of Elasticity for Managerial Decision Making;

**Unit – IV:**

**(Lecture- 08)**

Production Concepts & Analysis: Production Function; Single Variable-Law of Variable Proportion; Two Variable- Law of Returns to Scale; Cobb-Douglas Production Function; Cost Concept and Analysis; Short-Run and Long-Run Cost Curves and their Managerial Use.

**Unit – V:**

**(Lecture- 08)**

Market Structure: Perfect Competition; Features; Determination of Price and Output under Perfect Competition. Monopoly: Features; Pricing and Output Determination under Monopoly. Monopolistic: Features; Price and Output Determination under Monopolistic Competition; Product Differentiation; Price Discrimination  
Oligopoly: Features; Quantity competition-A Dominant Firm; Price Competition: Price Rigidity and Kinked Demand. Pricing Strategies

**Unit – V:**

**(Lecture- 08)**

National Income: Concepts; Measuring the Value of Economic Activity through Gross Domestic Product, GDP Deflator, Real GDP vs. Nominal GDP, Demographic dividend, Green economics and HDI (Human development Index)  
Inflation: Types; Causes and Measurement; Business Cycle; Profit, Concept and Major Theories Of Profits; Dynamic Surplus Theory; Risk & Uncertainty Bearing Theory and Innovation Theory.

**Suggested Readings:**

1. Baye, R. M. & Belinfante, R. O. (2006). Economics and Business Strategy. New York: McGraw-Hill.
2. Damodaran, S. (2010). Managerial Economics. India: Oxford University Press.
3. Dwivedi, D. (1980). Managerial Economics. Vikas Publishing House.
4. Mankiw, N. (2010). Macroeconomics. New York: Worth Publishers.
5. Mankiw, N. G. (2009). Principles of Microeconomics. South-Western Cengage Learning.
6. Salvatore, D. & Brooker, R. F. (1993). Managerial Economics in Global Economy. New York: McGraw-Hill.
7. Samuelson, W. F., & Marks, S. G. (2012). Managerial Economics. John Wiley & Sons, Inc.
8. Mithani, D. M. (2005). Principles of Economics: Himalaya Publishing House.

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Session	2024-2029
Class	BBA LL.B. (HONS.) I SEMESTER
Semester	First
Title of the Paper	BASIC FINANCIAL ACCOUNTING
Category	Core
Compulsory/ Optional	Compulsory
Paper Code	BBL - 103
Maximum Marks	100
Internal/ External	40/60

**Course Outcomes:**

CO1 A	Develop an understanding to key terminology, concept of double entry system and principles of accounting.
CO1 B	Apply the knowledge for preparation of final accounts of sole trader and solve problems relating to depreciation of assets.
CO2	Illustration and analysis of various methods of accounting for branches and department.
CO3	Assess the various conditions of maintaining accounts of non-profit making organisation and royalty accounts.
CO4	Formulate the accounting of single entry system and Consignment accounts.

**CO PO Matrix:**

Course Outcomes	CO/PO Matrix				
	PO1	PO2	PO3	PO4	PO5
CO1 A	3	3	3	3	3
CO1 B	2	2	2	2	2
CO2	3	3	3	3	3
CO3	2	3	3	3	3
CO4	3	3	3	3	3

**Course Mapping:**

Local	Regional	National	Global
Y	Y	Y	N

Professional Ethics	Gender	Human Values	Environment & Sustainability
Y	Y	Y	N

Employability	Entrepreneurship	Skill Development
Y	N	Y

**Course Pedagogy:**

Lecture, Case study, hands on analysis

**Course Content:**

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### UNIT- I

(Lecture- 08)

Definition and need of Accounting, Concept of double entry system, Accounting Concepts, Conventions and Principles (GAAP) , Accounting Cycle.

**Journal:** Rules of Debit and Credit (Traditional and Modern), Compound Journal Entries, Opening Entries and Closing Entries, Sub Division of journal.

**Ledger:** Preparation of Ledger, Difference between journal and Ledger, Rules regarding Posting. Introduction to Indian Accounting Standards

### UNIT- II Trail Balance

(Lecture- 08)

Meaning, Importance and Types of Trail Balance, preparation of Trail Balance, Final Accounts (Trading & P&L Account and Balance sheet) with Adjustments,

**Depreciation Accounting:** Meaning, Definition and methods of calculating Depreciation; Fixed Cost Method, Diminishing Balance Method and Annuity Method, Practical problems based on change in method of charging depreciation; Fixed base to Reducing balance and Reducing balance to Fixed base method.

### UNIT- III

(Lecture- 08)

**Branch Accounts:** Meaning and Definition of Branch Accounts, Types of Branch, Dependent Branch, Debtors System, Stock and Debtors system, Wholesale Branch, Foreign Branch

**Departmental Account:** Meaning and Definition, Need, Calculation of net profit of various departments and allocation of expenses using suitable base, preparation of common balance sheet and treatment of unrealised profit, Inter departmental transaction

### UNIT- IV

(Lecture- 08)

**Royalty Accounts:** Meaning and Definition, Short working, Minimum Rent, Short Working Recouped, Strikes, Lock-Outs, Accounting for Royalty (Including Sub Lease).

**Accounting of Non-profit making organisations:** Meaning and Features, Accounting Records- Receipts and Payment Account, Income and Expenditure Account and Balance Sheet.

### UNIT- V

(Lecture- 08)

**Consignment:** Meaning, Important terms, accounting records, valuation of unsold stock, normal loss, abnormal loss.

**Single Entry System:** Meaning, Definition, Concept, Difference with Double entry system, Preparation of Statement of profit, Preparation of Statement of Affairs and Balance Sheet.

### Suggested Readings:

1. Lal, Jawahar and Seema Srivastava, Financial Accounting, Himalaya Publishing House.
2. S. N. Maheshwari, Financial Accounting, Vikas Publication, New Delhi.
3. T.S. Grewal, Introduction to Accounting, S. Chand and Co., New Delhi
4. P.C. Tulsian, Financial Accounting, Tata McGraw Hill, New Delhi.
5. Shukla, M.C., T.S. Grewal and S.C.Gupta. Advanced Accounts. Vol.-I. S. Chand & Co., New Delhi.
6. Bhushan Kumar Goyal and HN Tiwari, Financial Accounting, Vikas publishing House, New Delhi.
7. Jain, S.P. and K.L. Narang. Financial Accounting. Kalyani Publishers, New Delhi.
8. Goldwin, Alderman and Sanyal. Financial Accounting. Cengage Learning

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Session	2024-2029
Class	BBA LL.B. (HONS.) I SEMESTER
Semester	First
Title of the Paper	GENERAL ENGLISH AND COMMUNICATION SKILLS
Category	Core
Compulsory/ Optional	Compulsory
Paper Code	BBL - 104
Maximum Marks	100
Internal/ External	40/60

**Course Outcomes:**

CO1 A	Describe set of expressions, foreign words and phrases.
CO1 B	Explain One Word Substitution, Synonyms, Antonyms and homonyms
CO2	Apply Idioms and Phrases, Words often confused and misused homographs
CO3	Analyze Direct and Indirect Speech and Subject verb agreement.
CO4	Evaluate and compare formal ways of correspondence.

**CO PO Matrix:**

CO/PO Matrix					
Course Outcomes	PO1	PO2	PO3	PO4	PO5
CO1 A	3	3	3	3	3
CO1 B	2	2	2	2	2
CO2	3	3	3	3	3
CO3	2	3	3	3	3
CO4	3	3	3	3	3

**Course Mapping:**

Local	Regional	National	Global
Y	Y	Y	Y

Professional Ethics	Gender	Human Values	Environment & Sustainability
Y	Y	Y	N

Employability	Entrepreneurship	Skill Development
Y	Y	Y

**Course Pedagogy:**

Lecture, Case study, hands on analysis

**Course Content:**

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- UNIT- I: Vocabulary** (Lectures-8)
- Certain set of expressions and
  - Phrases Foreign words and phrases
- UNIT –II** (Lectures-8)
- One word substitution
  - Synonyms,
  - Antonyms,
  - Homonyms.
- UNIT –III** (Lectures-8)
- Idioms and phrases,
  - Words often confused and
  - Misused Homographs.
- UNIT- IV** (Lectures-8)
- Direct and Indirect speech : Their rules and transformation
  - Subject- verb agreement and transformation Concord.
- UNIT- V: Correspondence** (Lectures-8)
- letter writing,
  - Notice writing,
  - Application writing,
  - Report writing and
  - Notes taking
  - Classroom speech and
  - Group Discussion.

**Text Books:**

- J.S. Singh & Nishi Behl, *Legal Language, Writing and General English*, Allahabad Law Agency, 2009
- Kelkar, Ashok R. "Communication and Style in Legal Language", *Indian Bar Review* Vol.10 (3) 1993.

**References:**

- Jenny Chapman, *Interviewing and Counselling*, Routledge Cavendish, 2000 (2<sup>nd</sup> Edn)
- Cutts, Martin, *The Plain English Guide*, Oxford University Press, 1995
- Garner, Bryan, *A Dictionary of Modern Legal Usage*, New York: OUP, 1987
- Lord Denning, "Command of Language", *The Discipline of the Law*, New Delhi: Aditya 1993.
- Lord Denning, "Plain English", *The Closing Chapter*, New Delhi: Aditya Books, 1993.
- Riley, Alison, *English for Law*, London: Macmillan, 1991.
- Williams, Glanville, "Language and the Law" in Freeman, pp.1350-53.
- Thomson, A.J. & A.V. Martinet, *A Practical English Grammar*, Oxford: OUP
- N.D.7 J.B. Heaton, *Longman Dictionary of Common Errors*
- Black's Law Dictionary, (2000). Universal, New Delhi.

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Session	2024-2029
Class	BBA LL.B. (HONS.) I SEMESTER
Semester	First
Title of the Paper	LAW OF TORTS, MOTOR VEHICLE ACCIDENT AND CONSUMER
Category	Core
Compulsory/ Optional	Compulsory
Paper Code	BBL - 105
Maximum Marks	100
Internal/ External	40/60

**Course Outcomes:**

CO1 A	Understand the meaning of torts and significance.
CO1 B	Acquaint with principles of tortious liability and concepts of specific torts.
CO2	Evaluate the specific torts against the individual and property including concept of strict and absolute liability
CO3	Study the provisions related to remoteness of damages and the modes of compensation
CO4	Reflect on the Motor Vehicle Act and also the remedies provided under the Consumer Protection Act

**CO PO Matrix:**

Course Outcomes	CO/PO Matrix				
	PO1	PO2	PO3	PO4	PO5
CO1 A	3	3	3	3	3
CO1 B	2	2	2	2	2
CO2	3	3	3	3	3
CO3	2	3	3	3	3
CO4	3	3	3	3	3

**Course Mapping:**

Local	Regional	National	Global
Y	Y	Y	N

Professional Ethics	Gender	Human Values	Environment & Sustainability
Y	Y	Y	N

Employability	Entrepreneurship	Skill Development
Y	N	Y

**Course Pedagogy:**

Lecture, Case study, hands on analysis

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**Course Content:**

**Unit-I: Introduction and Principles of Liability in Tort** (Lectures-8)

- i. Definition of Tort
- ii. Development of Law of Torts
- iii. Distinction between Law of Tort, contract, Quasi-contract and crime
- iv. Constituents of Tort: *Injuria sine damnum*, *Damnum sine injuria*
- v. Justification in Tort, *Volenti non-fit Injuria*, Necessity, Plaintiff's default, Act of God, Inevitable accidents, Private defense

**Unit-II: Specific Torts-I** (Lectures-8)

- i. Negligence
- ii. Nervous Shock
- iii. Nuisance
- iv. False Imprisonment and Malicious Prosecution
- v. Judicial and Quasi-Judicial Acts
- vi. Parental and Quasi-Parental authority

**Unit-III: Specific Torts-II** (Lectures-08)

- i. Vicarious Liability
- ii. Doctrine of Sovereign Immunity
- iii. Strict and Absolute Liability
- iv. Defamation

**Unit-IV: Remedies under Law of Torts** (Lectures -8)

- i. Remedies under Law of Torts
- ii. Remoteness of Damage
- iii. Occupier's Liability for Dangerous Premises

**Unit-V: Consumer Protection Act & Motor Vehicles Act** (Lectures- 8)

- i. Meaning of Consumer & Deficiency in Service
- ii. Consumer Protection Redressal Agencies
- iii. Insurer's Liability for Third Party Risk
- iv. Extent of Liability of Insurer under MV Act, 1988
- v. Claims Tribunal

**Text Books:**

1. W.V.H. Rogers, *Winfield and Jolowicz on Tort*, Sweet & Maxwell, 2010 (18<sup>th</sup> Edn)
2. Ratanlal & Dhirajlal, *The Law of Torts*, Lexis Nexis, 2013 (26<sup>th</sup> Edn)

**References:**

1. B.M. Gandhi, *Law of Torts with Law of Statutory Compensation and Consumer Protection*, Eastern Book Company, 2011 (4<sup>th</sup> Edn)
2. R.K. Bangia, *Law of Torts including Compensation under the Motor Vehicles Act and Consumer Protection Laws*, Allahabad Law Agency, 2013
3. Ramaswamy Iyer's, *The Law of Torts*, Lexis Nexis, 2007 (10<sup>th</sup> Edn)
4. Consumer Protection (Amendment) Act, 2019
5. Motor Vehicle Act, 1988, (With 2019 and 2023 Amendments)



Session	2024-2029
Class	BBA LL.B. (HONS.) I SEMESTER
Semester	First
Title of the Paper	LAW OF CONTRACT- I
Category	Core
Compulsory/ Optional	Compulsory
Paper Code	BBL - 106
Maximum Marks	100
Internal/ External	40/60

**Course Outcomes:**

CO1 A	Understand the basic concepts and terminology of the law of contract;
CO1 B	Relate amongst the various processes involved in contract formation;
CO2	Study the provisions related to consideration and capacity to enter into a contract
CO3	Appraise a provisions related to validity, discharge and performance of contract
CO4	formulate oral and written arguments in in relation to Remedies and Quasi Contracts

**CO PO Matrix:**

CO/PO Matrix					
Course Outcomes	PO1	PO2	PO3	PO4	PO5
CO1 A	3	3	3	3	3
CO1 B	2	2	2	2	2
CO2	3	3	3	3	3
CO3	2	3	3	3	3
CO4	3	3	3	3	3

**Course Mapping:**

Local	Regional	National	Global
Y	Y	Y	Y

Professional Ethics	Gender	Human Values	Environment & Sustainability
Y	Y	Y	N

Employability	Entrepreneurship	Skill Development
Y	Y	Y

**Course Pedagogy:**

Lecture, Case study, hands on analysis

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**Course Content:**

**Unit-I: Introduction of Contract**

**(Lectures-08)**

- i. Meaning, Nature and Scope of Contract
- ii. Offer / Proposal: Definition, Communication, Revocation, General/ Specific Offer
- iii. Invitation to Treat
- iv. Acceptance: Definition, Communication, Revocation,
- v. Effect of Void, Voidable, Valid, Illegal, Unlawful Agreements

**Unit-II: Formation of Contract**

**(Lectures-08)**

- i. Tenders / Auctions
- ii. Standard Form of Contract
- iii. Online Contracts

**Unit-III: Consideration and Capacity**

**(Lectures-08)**

- i. Consideration- Definition , Kinds, Essentials, Privity of Contract
- ii. Capacity to Enter into a Contract
- iii. Minor's Position
- iv. Nature / Effect of Minor's Agreements

**Unit-IV: Validity, Discharge and Performance of Contract**

**(Lectures-08)**

- i. Free Consent
- ii. Coercion, Undue Influence, Misrepresentation, Fraud, Mistake
- iii. Unlawful Consideration and Object
- iv. Discharge of Contracts
- v. Performance, Impossibility of Performance and Frustration
- vi. Breach: Anticipatory and Present

**Unit-V: Remedies and Quasi Contracts**

**(Lectures-08)**

- i. Breach of Contract
- ii. Remedies: Damages Kind, Quantum Merit
- iii. Quasi Contracts

**Text Books:**

1. Avtar Singh, *Law of Contract and Specific Relief*, EBC, 2024 13<sup>th</sup> Edn
2. S. S. Shrivastava, *Law of Contract I & II*, C L Publications, 2023. 7<sup>th</sup> Edn

**References:**

1. Anson, *Law of Contract* , Oxford University Press, 2020, 31<sup>st</sup> Edn
2. Pollock & Mulla, *The Indian Contract Act, 1872*, Lexis Nexis, 2022, 16<sup>th</sup> Edn
3. Cheshire and Fifoot, *Law of Contract*, Lexis Nexis, 2017, 17<sup>th</sup> Edn

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